

Scholarship Winner Dives Into Agriculture Industry

For Daniel Landman, going back home to help on the family farm is more of a vacation than it is work.

Landman grew up on a farm southwest of Larimore, North Dakota, which his dad and older brother operate, growing soybeans, corn, wheat, edible beans and even some peas.

Landman will graduate from North Dakota State University (NDSU) in December with a degree in agriculture economics and a minor in business administration. He's also set to start graduate school this fall while finishing up his undergraduate credits.

Landman is the 2015 recipient of the NDSU Development Foundation North Dakota Soybean Growers Association (NDSGA) Scholarship. The scholarship

provides \$5,000 to a student in NDSU's College of Agriculture, Food Systems and Natural Resources. Students must be enrolled at NDSU, have completed at least 90 credits, and be the child or grandchild of an NDSGA member. His parents, Bob and Karen Landman, are NDSGA members.

This summer, the 21-year-old Landman is putting his education to use as an intern at the ADM elevator in Rogers, North Dakota. The training is helping bring classroom concepts to the commodity marketing world.

"I'm learning about contracts and strategies for each farmer,

including how to market in poor conditions," Landman says. "I'm also learning how to move grain when farmers aren't motivated to sell and developing different strategies for different situations."

Landman is getting a well-rounded exposure to the soybean industry. In addition to growing soybeans on the family farm, he has also worked on the agronomy side of industry through a previous internship with CHS. His education at NDSU includes working in the Commodity Trading Room in Barry Hall, which gives students hands-on experience learning about the risks related to financial management and



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commodity marketing.

Landman says that, while he enjoys farming, he hopes to stay in the merchandising part of the industry. His initial interest is to work in commodity marketing and training once he completes his schooling.

Despite his young age, Landman's experiences and education have already exposed him to many possibilities for the future of agriculture.

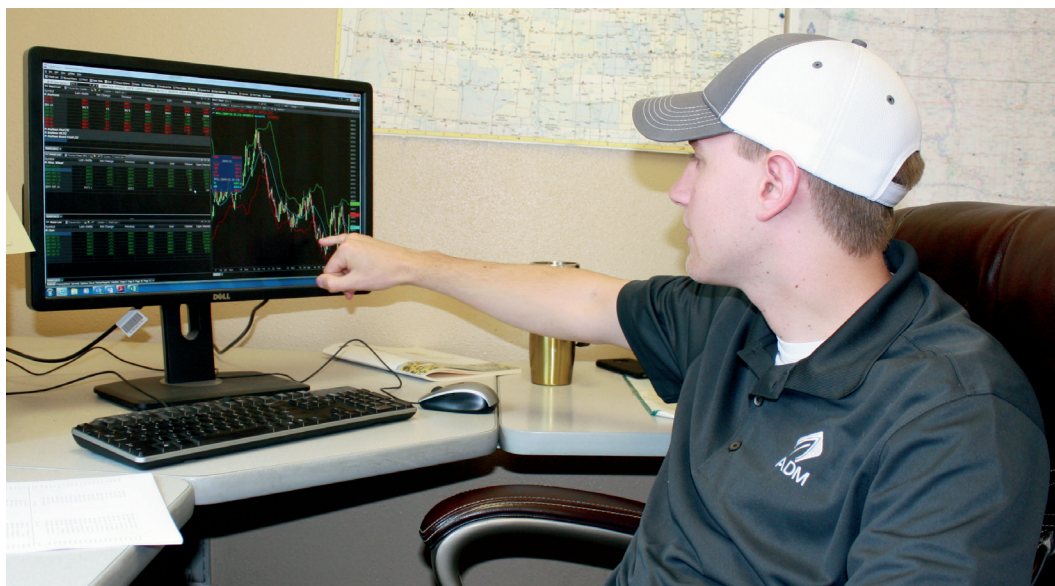
"Globalization will continue to affect us," he says. "It's up to us to be efficient. We also need to keep finding new uses. Value-added uses like biodiesel and soy flour are a couple examples. We need to keep innovating to stay ahead of the rest of the world."

Landman says that he is grateful to be awarded the NDSGA scholarship for more reasons than just the financial support he'll get to further his education.

"This means I can put that much more time into studying and learning," Landman adds. "It helps quite a bit. I'm honored to see that my hard work wasn't going unnoticed."

Scholarship candidates are required to fill out an application to be considered for the NDSGA scholarship. It's a process Landman heartily endorses.

"It's a great opportunity, and I recommend it to anybody," he says.



NDSGA scholarship winner Daniel Landman's education included a summer internship learning about grain marketing at ADM in Rogers, N.D. Landman plans to put his education to work in grain merchandising.